

## THE NAR CODE ~ YOUR PROMISE

**3.0 Hours FH**

**OBJECTIVE:** The course provides the REALTOR® licensee the history, purpose and process of the NAR Code of Ethics and standards of professional behaviors as real estate licensees with a focus on Fair Housing.

*your guide to . . .*

### **I. Opening or Overview of info**

- A. Current Market Statistics
- B. Trends/Issues
- C. ADRE Update

### **II. Real Estate History**

- A. Pre 1900's State of the U.S.
- B. NAR-1908
  - i. Development of a professional org
  - ii. Code of Ethics -1913
- C. Impact on the industry and Business
  - i. Preamble
  - ii. Articles
  - iii. Standards of Practice
- D. Recent Changes

### **III. Comparing the Code to Law – Fair Housing**

- A. Code Articles
  - i. Article 3
  - ii. Article 10
- B. Title VII – Civil Rights Act 1968
  - i. Equal Credit Opportunity
  - ii. Familial Status
  - iii. Handicapped
  - iv. Americans w/Disabilities
- C. A.R.S. 41-1491, ARS 1492 (ADA)

### **IV. Case Studies**

- A. Canady v. Prescott Canyon Lakes

**NAR history, Our PROMISE of EXCELLENCE, the purposes served;  
Self Policing Industry; utilizing the process . . .**

*your guide to . . .*

- B. State v. Mlynarczyk
- C. Nolan v. Starlight Homeowners Assoc.
- D. AZ State v. Ogrzaly
- E. State v. Sale

**V. Court Rulings**

- A. Avanti v. Smith (Colorado Supreme Ct.)
- B. Equal Rights Center and the Washington
- C. Lawyers Committee v. Mid-America Apartments

**VI. Q & A**

**Our role as a real estate professional; embracing diversity; What can we do better individually and as an organization.**