

## THE NAR CODE ~ YOUR PROMISE

3.0 Hours FH

**OBJECTIVE:** The course provides the licensee the history, purpose and process of the NAR Code of Ethics and standards of professionalism as licensees with a focus on Fair Housing.

*your guide to . . .*

### I. Market Trends Impacting Real Estate

- A. Arizona Economy
- B. Trends/Issues

### II. NAR - Real Estate History

- A. Pre 1900's State of the U.S.
- B. Impact on the Industry and Business Ethics
- C. Recent Changes

### III. Comparing the Code to Law – Fair Housing

- A. Code Articles
  - i. Article 3
  - ii. Article 10
    - a. Prohibiting Hate Speech
- B. Title VII – Civil Rights Act 1968
- C. A.R.S. 41-1491, ARS 1492 (ADA)

### IV. Case Studies

- A. Canady v. Prescott Canyon Lakes
- B. State v. Mlynarczyk
- C. Nolan v. Starlight Homeowners Assoc.
- D. AZ State v. Ogrzaly
- E. State v. Sale

### V. Court Rulings

- A. Avanti v. Smith (Colorado Supreme Ct.)
- B. Equal Rights Center and the Washington
- C. Lawyers Committee v. Mid-America Apartments

### VI. Q & A

**NAR history, Our PROMISE of EXCELLENCE; Self Policing Industry; Our role as a professional; embracing diversity; What can we do better individually and as an organization.**